



2017 Popcorn Sale

Commission Structure

30% Base commission

35% Best practices commission

Packs conduct School Roundup Nights and turn in Registrations by September 29th.

Troops, Crews and Posts conduct New Member Nights (Open House) and turn in Registrations by October 16th.

Units have completed an annual budget form that identifies a Popcorn Goal that will generate sufficient income to provide a great scouting experience.

Unit Popcorn Chair attends the Council Popcorn Kick off with Michael Beck Wednesday, September 6, 2017 at the WesBanco Arena Club Room at 6:30pm

40% High Achiever Commission

Do all Requirements for Best Practices commission.

Conduct unit popcorn kick off and post pictures or video to the Council Facebook Page and to the Camp Masters Kick off contest site.

Achieve an average per Boy Sales of \$250 based on September 30th membership.

Conduct a Family Friends of Scouting Campaign with at least fifty percent of rechartered families participating at some level or raise \$1000.

If FOS is not achieved, this requirement can be achieved with an average per Boy Sale of \$400 based on September 30th membership, instead of an average per Boy Sale of \$250.

Sale Dates and Time Line

Roundtable Discussion Show and Sell	May Roundtables
Distribution of Show and Sell Order Information	August District Kick Off
Council Kick off With Michael Beck at WesBanco Arena Club Room	September 6
Show and Sale Orders Due	September 8
Show and Sell Popcorn Pick Up (Tentatively Carenbauer)	September 28
Show and Sell and Take Order Sale Begins	September 30
Sale Ends	October 30
Show and Sell Money Due, Unsold Show and Sell Popcorn Returned and Take Order Due	November 3
Take Order Pick Up Dates (Tentatively Carenbauer, Mittal Steel, Mensore)	November 17/18



BOY SCOUTS OF AMERICA
OHIO RIVER VALLEY COUNCIL