

2018 Popcorn Changes, Commission Structure & Timeline



Sale Changes

Kettle Corn 12 Pack a \$15 Item will replace the Butter Six Pack a \$10 item.
Addition of White Cheddar Cheese Tin.
All other Items and Prices will stay the same.



Commission

Base Commission	30%	Sell Popcorn
Best Practices Commission	35%	Conduct Fall Recruitment Campaign & turn in all applications prior to September 30 and send Two People per unit attend the Michael Beck training August 26th (one person must be a registered unit leader.)
High Achiever Commission	40%	Earn Best Practices Commission +and Achieve \$400 average Per Youth Sales based on September 30 membership or increase total unit popcorn sale by 15% from last year's sale.

Timeline

Sunday, August 26, 2018	Michael Beck Training
Friday, September 7, 2018	Show and Sell Orders due into Scout Office
Thursday, September 27, 2018	Pick Up Show and Sell Orders
Saturday, September 29, 2018	Popcorn Sale Begins
Tuesday, October 30, 2018	Popcorn Sale Ends
Friday, November 2, 2018	Show and Sell Money, Unsold Popcorn Returned and Take Orders are due into Scout Office
Friday, November 16, 2018	Two Chiefs and National Trail Districts Distribution of Popcorn
Saturday, November 17, 2018	Mountaineer District Distribution of Popcorn
Monday, December 3, 2018	All Outstanding Popcorn Money is turned into the Scout Office



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